

y 18th '18.

Mr. Otto H. Herold
First National Bank
Nogales Arizona.

Dear Mr. Herold:

Confirming our conversation yesterday, hereint beg to give you the details of the offer which we desire to make to the party I told you:

We will give you a check for \$5000.00 which you will please place to the credit of the party who he dispose of same with checks against that Bank with understanding that any money drawn will be expended for purchasing garbanzo which will be delivered to price of \$14.00 Nogales, Arizona, freight for you from point of shipment. Before making any shipment to get telegraphic instructions from you for name and destination. All other expenses, such as duties state taxes sacks, etc. will be for sellers account. Amount to be purchased 3000 three thousand sacks of 100 kilos each fob any Sonora shipping point. After using this money you will authorize him to draw on you for amount stipulated against bill of lading, understanding payment to be made when car arrives at Nogales, Arizona.

You are to get a letter from said party on these conditions and confirming them.

Yours truly,

A commission of 25c U S cy per sacks delivered will be paid to you.

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Referring to attached application for export into Mexico of 300,000 empty jute bags, this is to advise that these bags are to be used exclusively in packing garbanzos (Mexican peas) which are to be harvested in this and Sinaloa States during the months of June and July of the present year. Garbanzo in question is to be exported from Mexico to United States, principally to New York, which market that of Cuba and Porto Rico. The majority of the growers have appointed me as their Representative for the crops and in that connection, I necessary to acquire the empty bags as well as all possible help towards to attain the best of their crops. For the information of that Board please find a list of garbanzo farmers

Sinaloa, who have favored me with their representation

Manuel J. Guereña y Hno.,
Alfonso Velderrain
Ignacio Velderrain
Andres Alvarez
Felizardo Velderrain
Manuel Montoya
Eugenio H. Gayou
Sebastian Chacón
E. Arjona
Alejandro Obregon
F. F. Borquez
José P. Ibarra
Ramon Ross
Angel Quiroz
Ildefonso Ross
Rafael Diaz
Morales y Garcia Peña
Ricardo L. Chavez
Fernando Camou,
Demetrio Esquer
Rodolfo Palomares
Cia. Agricola del Rio Mayo S A
Manuel Larraguibel
Miguel Peñuñuri
J. Antonio Amarillas
Rafael F. Esquer
Jose J Obregon

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Joaquin
Benigno
Paluano
Anaya
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Marrat
A. Murrieta

José Paredes & Snt
José María Herrera
Adalberto Campoy
José Lesquy
Arturo Lesquy

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García
Marrat
Velderman

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