THE UNIVERSITY OF KANSAS PRESS

Publishing Division

114 FLINT HALL - - - - - LAWRENCE December 7, 1956

Dr. Alfonso Reyes El Colegio de Mexico Durango, 93, Mexico 7, D. F.

Dear Dr. Reyes:

In

Dean John H. Nelson of the Graduate School here has sent me your letter regarding Professor D. Ricart's book on Juan de Valdes. The plan you outlined, for the University of Kansas Press to buy 500 books at a cost of \$222.40, seems very fair. We would prefer to accept it just as it is rather than to risk not having the book published.

However, since your letter invites us to suggest "any modification that seems convenient," I would like to mention one or two points regarding practical matters. We assume that you would sell the book in the Spanishspeaking countries, and therefore we would have to dispose of our copies largely in other countries, chiefly the United States. We believe that two hundred copies would take care of the demand under such circumstances. If it is agreeable to you, we would be glad to take advantage of whatever economy there may be in our buying two hundred copies rather than 500. On the other hand, we realize that this should mean that we would be willing to pay for more than half the cost of 700 books -- 500 for you and 200 for us--since the economy of taking 200 sheets rather than 500 is not great. However, it would save us the cost of some freight and save us also storage space.

We assume that we would send out review copies to periodicals in this country. I believe it is understood that the name of the University of Kansas Press is to appear on the title-page.

After the book has been printed, we would send you directions regarding the shipping and insurance. Are we correct, that the printing will be completed to the extent that the folded signatures will be ready for the binder? assuming

> We appreciate your co-operation in this project, and I am sure that we can arrange everything to the satisfaction of us both.

> > Sincerely yours, lite K. Arde Clyde K. Hyder, Manager